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# **First Quarter of the Fiscal Year Ending February 28, 2027 (60th Period)**

## **Supplementary Financial Data**

**(March 1, 2026 to May 31, 2026)**

**FUJI CO., LTD.**

## ■ Consolidated Financial Results

### 1. Profit and Loss

(Unit: Millions of yen, %)

|                                                       | Three months ended May 31,<br>2025 |               |                   | Three months ended May 31,<br>2026 |               |                   |
|-------------------------------------------------------|------------------------------------|---------------|-------------------|------------------------------------|---------------|-------------------|
|                                                       |                                    | YoY<br>change | YoY<br>difference |                                    | YoY<br>change | YoY<br>difference |
| Net sales                                             | 193,681                            | 102.3         | 5,268             | 190,829                            | 98.5          | △ 2,851           |
| Operating revenue                                     | 201,396                            | 102.7         | 5,231             | 198,026                            | 98.3          | △ 3,370           |
| Gross profit                                          | 53,878                             | 103           | 1,555             | 51,645                             | 95.9          | △ 2,233           |
| Operating gross profit                                | 61,593                             | 102.5         | 1,519             | 58,841                             | 95.5          | △ 2,751           |
| Total selling, general and<br>administrative expenses | 59,693                             | 101.8         | 1,055             | 58,450                             | 97.9          | △ 1,243           |
| Operating profit                                      | 1,899                              | 132.3         | 464               | 391                                | 20.6          | △ 1,508           |
| Non-operating income                                  | 620                                | 112.9         | 71                | 279                                | 45.1          | △ 340             |
| Non-operating expenses                                | 190                                | 108           | 14                | 162                                | 85.2          | △ 28              |
| Ordinary profit                                       | 2,329                              | 128.7         | 520               | 508                                | 21.8          | △ 1,820           |
| Extraordinary income                                  | 912                                | 1753.8        | 860               | 87                                 | 9.6           | △ 824             |
| Extraordinary losses                                  | 2,053                              | 455.2         | 1,602             | 327                                | 15.9          | △ 1,725           |
| Profit (loss) before income<br>taxes                  | 1,188                              | 84.3          | △ 221             | 268                                | 22.6          | △ 919             |
| Profit (loss) attributable to<br>owners of parent     | 1,154                              | 1,077.1       | 1,047             | 66                                 | 5.8           | △ 1,087           |

## 2. Major Management Indicators

(Unit: %)

|                                          | Three months ended May<br>31, 2025 | Fiscal year ended February<br>28, 2026 | Three months ended May<br>31, 2026 |
|------------------------------------------|------------------------------------|----------------------------------------|------------------------------------|
| Ratio of ordinary profit to total assets | 0.55                               | 3.03                                   | 0.12                               |
| Return on assets (ROA)                   | 0.27                               | 1.98                                   | 0.02                               |
| Return on equity (ROE)                   | 0.53                               | 3.68                                   | 0.03                               |
| Total asset turnover (times)             | 0.48                               | 1.97                                   | 0.47                               |
| Ratio of operating profit to net sales   | 0.98                               | 1.43                                   | 0.20                               |
| Ratio of ordinary profit to net sales    | 1.20                               | 1.60                                   | 0.27                               |
| Net asset per share (yen)                | 2,506                              | 2,619                                  | 2,598                              |
| Equity ratio                             | 50.3                               | 54.7                                   | 53.6                               |
| Return on invested capital (ROIC)        | 0.67                               | 4.15                                   | 0.07                               |

## 3. Status of Interest Bearing Debts

(Unit: %)

|                                               | Three months ended May<br>31, 2025 | Fiscal year ended February<br>28, 2026 | Three months ended May<br>31, 2026 |
|-----------------------------------------------|------------------------------------|----------------------------------------|------------------------------------|
|                                               |                                    |                                        |                                    |
| Total interest bearing debts                  | 60,808                             | 44,121                                 | 38,859                             |
| Short-term borrowings                         | -                                  | -                                      | 16                                 |
| Current portion of long-term borrowings       | 21,347                             | 18,456                                 | 17,096                             |
| Long-term borrowings                          | 33,480                             | 20,115                                 | 16,319                             |
| Lease liabilities (including current portion) | 5,980                              | 5,549                                  | 5,427                              |
| Interest bearing debt dependence ratio (%)    | 14.4                               | 10.6                                   | 9.3                                |

## ■Non-consolidated Results (FUJI)

### 1. Profit and Loss

(Unit: Millions of yen, %)

|                                                    | Three months ended May 31, 2025 |               |                   | Three months ended May 31, 2026 |               |                   |
|----------------------------------------------------|---------------------------------|---------------|-------------------|---------------------------------|---------------|-------------------|
|                                                    |                                 | YoY<br>change | YoY<br>difference |                                 | YoY<br>change | YoY<br>difference |
| Net sales                                          | 184,685                         | 102.9         | 5,285             | 181,727                         | 98.4          | (2,957)           |
| Operating revenue                                  | 191,728                         | 102.8         | 5,268             | 188,279                         | 98.2          | (3,448)           |
| Gross profit                                       | 50,040                          | 103.1         | 1,508             | 47,762                          | 95.4          | (2,277)           |
| Operating gross profit                             | 57,083                          | 102.7         | 1,490             | 54,315                          | 95.2          | (2,768)           |
| Total selling, general and administrative expenses | 55,621                          | 102.0         | 1,105             | 54,394                          | 97.8          | (1,226)           |
| Operating profit                                   | 1,462                           | 135.7         | 384               | (79)                            | (5.4)         | (1,541)           |
| Ordinary profit                                    | 1,948                           | 119.5         | 317               | 399                             | 20.5          | (1,549)           |
| Profit (loss) before income taxes                  | 816                             | 5.5           | (14,127)          | 158                             | 19.4          | (658)             |
| Profit (loss) attributable                         | 1,002                           | 7.3           | (12,748)          | 162                             | 16.2          | (840)             |

### 2. Breakdown of Selling, General and Administrative Ex

(Unit: Millions of yen, %)

|                                     | Three months ended May 31, 2025 |               |                   | Three months ended May 31, 2026 |               |                   |
|-------------------------------------|---------------------------------|---------------|-------------------|---------------------------------|---------------|-------------------|
|                                     |                                 | YoY<br>change | YoY<br>difference |                                 | YoY<br>change | YoY<br>difference |
| Personnel Expenses                  | 28,150                          | 102.6         | 719               | 27,856                          | 99.0          | (293)             |
| Advertising and Selling Expenses    | 1,927                           | 94.4          | △ 114             | 1,938                           | 100.6         | 11                |
| Selling and administrative expenses | 4,132                           | 108.8         | 333               | 4,267                           | 103.3         | 134               |
| Facilities Expenses                 | 16,721                          | 101.6         | 259               | 16,115                          | 96.4          | (605)             |
| (Electricity charges)               | 3,640                           | 112.3         | 398               | 3,145                           | 86.4          | (495)             |
| General expenses                    | 4,689                           | 98.1          | △ 92              | 4,216                           | 89.9          | (473)             |
| Total                               | 55,621                          | 102.0         | 1,105             | 54,394                          | 97.8          | (1,226)           |

### 3. Net Sales by Department (All Stores)

(Unit: Millions of yen, %)

|                                       | Three months ended<br>May 31, 2025 |                      | Three months ended May 31, 2026 |                   |               |                      |
|---------------------------------------|------------------------------------|----------------------|---------------------------------|-------------------|---------------|----------------------|
|                                       | Net sales                          | Composition<br>ratio | Net sales                       | YoY<br>difference | YoY<br>change | Composition<br>ratio |
| Food total                            | 169,637                            | 89.9                 | 166,766                         | (2,870)           | 98.3          | 89.7                 |
| Agricultural                          | 21,918                             | 11.6                 | 20,982                          | (935)             | 95.7          | 11.3                 |
| Fishery                               | 12,574                             | 6.7                  | 12,779                          | 204               | 101.6         | 6.9                  |
| Livestock                             | 20,781                             | 11.0                 | 20,745                          | (35)              | 99.8          | 11.2                 |
| Delicatessen                          | 18,971                             | 10.0                 | 19,004                          | 32                | 100.2         | 10.2                 |
| Processed foods                       | 41,944                             | 22.2                 | 40,803                          | (1,141)           | 97.3          | 21.9                 |
| Liqueur                               | 10,580                             | 5.6                  | 9,972                           | (607)             | 94.3          | 5.4                  |
| Dairy                                 | 24,479                             | 13.0                 | 24,401                          | (77)              | 99.7          | 13.1                 |
| Frozen                                | 6,592                              | 3.5                  | 6,481                           | (111)             | 98.3          | 3.5                  |
| Bakery                                | 9,568                              | 5.1                  | 9,380                           | (188)             | 98.0          | 5.0                  |
| Food and others                       | 2,226                              | 1.2                  | 2,215                           | (10)              | 99.5          | 1.2                  |
| Apparel total                         | 5,541                              | 2.9                  | 5,437                           | (103)             | 98.1          | 2.9                  |
| Housing and leisure<br>total          | 12,169                             | 6.4                  | 12,488                          | 318               | 102.6         | 6.7                  |
| Others                                | 1,428                              | 0.8                  | 1,302                           | (125)             | 91.2          | 0.7                  |
| Directly managed<br>departments total | 188,776                            | 100.0                | 185,995                         | (2,781)           | 98.5          | 100.0                |

\*Food and others include cigarettes, gifts, events, etc.

\*Others include FC, out-of-store sales, food courts, etc.

\*Directly managed departments total includes ¥3,311 million of product supply to FUJI Mart Co., Ltd., Nichie Co., Ltd., and FUJI Mart Shikoku Co., Ltd.

\* Based on management profit and loss

#### 4. Net Sales by Department (Existing Stores)

(Unit: Millions of yen, %)

|                                       | Three months ended<br>May 31, 2025 |                      | Three months ended May 31, 2026 |                   |               |                      |
|---------------------------------------|------------------------------------|----------------------|---------------------------------|-------------------|---------------|----------------------|
|                                       | Net sales                          | Composition<br>ratio | Net sales                       | YoY<br>difference | YoY<br>change | Composition<br>ratio |
| Food total                            | 165,000                            | 90.0                 | 164,021                         | (978)             | 99.4          | 89.7                 |
| Agricultural                          | 21,377                             | 11.7                 | 20,676                          | (701)             | 96.7          | 11.3                 |
| Fishery                               | 12,276                             | 6.7                  | 12,598                          | 321               | 102.6         | 6.9                  |
| Livestock                             | 20,042                             | 10.9                 | 20,221                          | 178               | 100.9         | 11.1                 |
| Delicatessen                          | 18,420                             | 10.0                 | 18,662                          | 241               | 101.3         | 10.2                 |
| Processed foods                       | 40,798                             | 22.3                 | 40,165                          | (632)             | 98.4          | 22.0                 |
| Liqueur                               | 10,318                             | 5.6                  | 9,834                           | (484)             | 95.3          | 5.4                  |
| Dairy                                 | 23,842                             | 13.0                 | 24,039                          | 197               | 100.8         | 13.1                 |
| Frozen                                | 6,421                              | 3.5                  | 6,374                           | (46)              | 99.3          | 3.5                  |
| Bakery                                | 9,338                              | 5.1                  | 9,256                           | (82)              | 99.1          | 5.1                  |
| Food and others                       | 2,163                              | 1.2                  | 2,192                           | 29                | 101.3         | 1.2                  |
| Apparel total                         | 5,362                              | 2.9                  | 5,391                           | 28                | 100.5         | 2.9                  |
| Housing and leisure<br>total          | 11,753                             | 6.4                  | 12,275                          | 521               | 104.4         | 6.7                  |
| Others                                | 1,192                              | 0.7                  | 1,191                           | 0                 | 99.9          | 0.7                  |
| Directly managed<br>departments total | 183,308                            | 100.0                | 182,879                         | (429)             | 99.8          | 100.0                |

\*Food and others include cigarettes, gifts, events, etc.

\*Others include FC, out-of-store sales, food courts, etc.

\* Based on management profit and loss

## 5. Month-to-Month Changes in Net Sales (Existing Stores)

(Unit: %)

|                                    | Mar.  | Apr.  | May   | 1Q total |
|------------------------------------|-------|-------|-------|----------|
| Food total                         | 98.6  | 97.8  | 101.8 | 99.4     |
| Agricultural                       | 93.8  | 94.0  | 102.7 | 96.7     |
| Fishery                            | 101.1 | 100.8 | 105.9 | 102.6    |
| Livestock                          | 100.2 | 99.9  | 102.5 | 100.9    |
| Delicatessen                       | 100.9 | 98.9  | 104.1 | 101.3    |
| Processed foods                    | 99.4  | 96.9  | 99.0  | 98.4     |
| Liqueur                            | 88.3  | 98.9  | 99.3  | 95.3     |
| Dairy                              | 100.8 | 98.8  | 102.8 | 100.8    |
| Frozen                             | 97.5  | 94.8  | 105.1 | 99.3     |
| Bakery                             | 100.6 | 97.6  | 99.1  | 99.1     |
| Food and others                    | 103.9 | 98.8  | 101.4 | 101.3    |
| Apparel total                      | 97.7  | 96.7  | 106.4 | 100.5    |
| Housing and leisure total          | 101.5 | 102.7 | 109.1 | 104.4    |
| Others                             | 95.7  | 100.2 | 104.3 | 99.9     |
| Directly managed departments total | 98.7  | 98.1  | 102.5 | 99.8     |

\*Food and others include cigarettes, gifts, events, etc.

\*Others include FC, out-of-store sales, food courts, etc.

\* Based on management profit and loss

## 6. Gross Profit by Directly Managed Department (All Stores)

(Unit: Millions of yen, %)

|                                    | Three months ended May 31, 2025 |                    | Three months ended May 31, 2026 |                    |                |
|------------------------------------|---------------------------------|--------------------|---------------------------------|--------------------|----------------|
|                                    | Gross profit                    | Gross profit ratio | Gross profit                    | Gross profit ratio | YoY difference |
| Food total                         | 46,320                          | 27.3               | 44,434                          | 26.6               | (1,885)        |
| Agricultural                       | 4,696                           | 21.4               | 4,288                           | 20.4               | (407)          |
| Fishery                            | 3,623                           | 28.8               | 3,743                           | 29.3               | 120            |
| Livestock                          | 6,092                           | 29.3               | 5,674                           | 27.4               | (418)          |
| Delicatessen                       | 8,699                           | 45.9               | 8,745                           | 46.0               | 45             |
| Processed foods                    | 9,930                           | 23.7               | 9,188                           | 22.5               | (741)          |
| Liqueur                            | 1,792                           | 16.9               | 1,610                           | 16.2               | (181)          |
| Dairy                              | 6,660                           | 27.2               | 6,541                           | 26.8               | (119)          |
| Frozen                             | 1,811                           | 27.5               | 1,693                           | 26.1               | (118)          |
| Bakery                             | 2,727                           | 28.5               | 2,665                           | 28.4               | (62)           |
| Food and others                    | 285                             | 12.8               | 282                             | 12.8               | (2)            |
| Apparel total                      | 2,343                           | 42.3               | 2,201                           | 40.5               | (141)          |
| Housing and leisure total          | 2,989                           | 24.6               | 2,952                           | 23.6               | (36)           |
| Others                             | 1,030                           | 72.1               | 877                             | 67.4               | (152)          |
| Directly managed departments total | 52,683                          | 27.9               | 50,466                          | 27.1               | (2,216)        |

\*Food and others include cigarettes, gifts, events, etc.

\*Others include FC, out-of-store sales, food courts, etc.

\* Based on management profit and loss

## 7. Net Sales by Type of Business and by Prefecture (All Stores)

(Unit: Millions of yen, %)

|                                                   | Three months ended May 31, 2025 |                   |                  | Three months ended May 31, 2026 |            |                   |                  |
|---------------------------------------------------|---------------------------------|-------------------|------------------|---------------------------------|------------|-------------------|------------------|
|                                                   | Net sales                       | Composition ratio | Number of stores | Net sales                       | YoY change | Composition ratio | Number of stores |
| Supermarkets                                      | 157,409                         | 85.2              | 435              | 155,026                         | 98.5       | 85.3              | 426              |
| Discount stores                                   | 26,709                          | 14.5              | 44               | 26,240                          | 98.2       | 14.4              | 43               |
| Others <small>(Palty, The Casual, Marche)</small> | 211                             | 0.1               | 9                | 174                             | 82.6       | 0.1               | 9                |
| Directly managed departments total                | 184,685                         | 100.0             | 488              | 181,727                         | 98.4       | 100.0             | 478              |

|                                    |         |       |     |         |       |       |     |
|------------------------------------|---------|-------|-----|---------|-------|-------|-----|
| Hyogo                              | 31,870  | 17.3  | 92  | 32,166  | 100.9 | 17.7  | 91  |
| Tottori                            | 1,391   | 0.8   | 4   | 1,305   | 93.8  | 0.7   | 4   |
| Shimane                            | 1,442   | 0.8   | 4   | 1,423   | 98.7  | 0.8   | 4   |
| Okayama                            | 25,479  | 13.8  | 62  | 25,009  | 98.2  | 13.8  | 61  |
| Hiroshima                          | 29,199  | 15.8  | 60  | 28,687  | 98.2  | 15.8  | 59  |
| Yamaguchi                          | 17,158  | 9.3   | 48  | 17,003  | 99.1  | 9.4   | 47  |
| Tokushima                          | 13,463  | 7.3   | 36  | 12,905  | 95.9  | 7.1   | 35  |
| Kagawa                             | 24,089  | 13.0  | 73  | 23,676  | 98.3  | 13.0  | 70  |
| Ehime                              | 30,931  | 16.7  | 85  | 30,061  | 97.2  | 16.5  | 83  |
| Kochi                              | 9,305   | 5.0   | 24  | 9,201   | 98.9  | 5.1   | 24  |
| Directly managed departments total | 184,685 | 100.0 | 488 | 181,727 | 98.4  | 100.0 | 478 |

## 8. Number of Customers, Average Spend per Customer, Average Value of Items Purchased per Customer, Number of Items Purchased Year-on-year Change (Existing Stores)

(Unit: %)

|                                    | Number of customers | Average spend per customer | Average value of items purchased per customer | Number of items purchased |
|------------------------------------|---------------------|----------------------------|-----------------------------------------------|---------------------------|
| Supermarkets                       | 98.6                | 101.1                      | 101.1                                         | 100.0                     |
| Discount stores                    | 97.9                | 102.4                      | 103.6                                         | 98.8                      |
| Directly managed departments total | 98.5                | 101.3                      | 101.5                                         | 99.8                      |

## 9. Status of Employees

(Unit: persons, %)

|                     | Three months ended May 31, 2025 |                   | Three months ended May 31, 2026 |                   |
|---------------------|---------------------------------|-------------------|---------------------------------|-------------------|
|                     | Number of employees             | Composition ratio | Number of employees             | Composition ratio |
| Full-time employees | 6,681                           | 22.6              | 6,632                           | 22.9              |
| Part-time employees | 22,832                          | 77.4              | 22,372                          | 77.1              |
| Total               | 29,513                          | 100.0             | 29,004                          | 100.0             |

\*The number of full-time employees is based on the quarter-end figure, while the number of part-time workers is based on the annual average headcount converted to an 8-hour workday.

\*Full-time employees include workers, excluding those assigned to other companies but including those loaned from other companies.

## 10. Status of Capital Investment

(Unit: Millions of yen)

|                                   | Three months ended May 31, 2025 | Three months ended May 31, 2026 |                |
|-----------------------------------|---------------------------------|---------------------------------|----------------|
|                                   |                                 |                                 | YoY difference |
| Revitalization investment         | 765                             | 911                             | 146            |
| Scrapping and building investment | 812                             | -                               | (812)          |
| New store investment              | 668                             | 1,849                           | 1,181          |
| Repair investment                 | 2,111                           | 2,578                           | 467            |
| Total                             | 4,356                           | 5,339                           | 983            |

\*The figures shown are on an acquisition basis.

# 11. Status of Revitalization (Renovation of Existing Stores) in the Three Months Ended May 31, 2026

(Unit: m<sup>2</sup>)

| Store name              | Location                 | Store area | Month of opening |
|-------------------------|--------------------------|------------|------------------|
| MaxValu Yoshiki Store   | Yamaguchi-shi, Yamaguchi | 1,847      | Apr. 2026        |
| Marunaka Zentsuji Store | Zentsuji-shi, Kagawa     | 3,541      | Apr. 2026        |
| Marunaka Kojima Store   | Kurashiki-shi, Okayama   | 3,115      | Apr. 2026        |
| Fuji Fujiwara Store     | Matsuyama-shi, Ehime     | 2,957      | Apr. 2026        |
| Fuji Takaoka Store      | Matsuyama-shi, Ehime     | 1,969      | Apr. 2026        |
| MaxValu Imafuku Store   | Kakogawa-shi, Hyogo      | 1,749      | May.2026         |
| Marunaka Uwajima Store  | Uwajima-shi, Ehime       | 5,199      | May.2026         |
| Marunaka Seno Store     | Minami-ku, Okayama       | 1,570      | May.2026         |

# 12. Status of Scrapping and Building (Rebuilding) in the Three Months Ended May 31, 2026

(Unit: Millions of yen, m<sup>2</sup>)

| Store name               | Location                         | Capital investment amount | Closure | Store area | Month of closure |
|--------------------------|----------------------------------|---------------------------|---------|------------|------------------|
|                          |                                  |                           | Opening | Store area | Month of opening |
| Marunaka Danshi Store    | Takamatsu-shi, Kagawa            | —                         | 1,196   |            | Aug. 2025        |
|                          |                                  |                           | —       | -          | Sept. 2026       |
| Marunaka Mannou Store    | Mannou-cho, Nakatado-gun, Kagawa | —                         | 3,052   |            | Jan. 2026        |
|                          |                                  |                           | —       |            | Jul. 2027        |
| Marunaka Ichiba Store    | Awa-shi, Tokushima               | —                         | 1,851   |            | Jan. 2026        |
|                          |                                  |                           | —       |            | Nov. 2026        |
| MaxValu Shingu Store     | Tatsuno-shi, Hyogo               | —                         | 1,734   |            | Feb. 2026        |
|                          |                                  |                           | —       |            | Nov. 2026        |
| Fuji Iyo Store           | Iyo-shi, Ehime                   | —                         | 7,537   |            | Feb. 2026        |
|                          |                                  |                           | —       |            | May. 2027        |
| The Big Itsukaichi Store | Saeki-ku, Hiroshima              | —                         | 3,843   |            | Mar. 2026        |
|                          |                                  |                           | —       |            | Nov. 2026        |
| MaxValu Yasuda Store     | Kakogawa-shi, Hyogo              | —                         | 3,099   |            | May. 2026        |
|                          |                                  |                           | —       |            | Apr. 2027        |

# 13. Status of New Stores and Closed Stores (Change of Business Model) in the Three Months Ended May 31, 2026

(Unit: m<sup>2</sup>)

| New stores/closed stores | Store name                    | Location             | Capital investment amount (Millions of yen) | Store area | Month of opening/closure |
|--------------------------|-------------------------------|----------------------|---------------------------------------------|------------|--------------------------|
| New store                | Marunaka Kanonnjikunita Store | Kanonji-shi, Kagawa  | 1,870                                       | 1,852      | Mar. 2026                |
| Closed store             | Marunaka Kunita Store         | Kanonji-shi, Kagawa  | —                                           | 1,221      | Mar. 2026                |
| Closed store             | Marunaka Kasaoka Store        | Kasaoka-shi, Okayama | —                                           | 3,925      | Apr. 2026                |

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